

Position: National Fundraising and External Relations VISTA I

Organization: After-School All-Stars **Location:** Los Angeles, CA (hybrid)

ORGANIZATION BACKGROUND:

Founded in 1992, <u>After-School All-Stars</u> (ASAS) provides free, daily afterschool programs to 140,000 youth in over 725 schools and other sites in 19 chapters across the U.S. Offering comprehensive, school-based programs that combine academic, enrichment, career exploration, and health and fitness activities, ASAS empowers students, works to close the achievement and opportunity gaps, and prepares students to succeed in both school and life.

A UNIQUE OPPORTUNITY:

ASAS National is seeking an AmeriCorps VISTA member to support the fundraising arm of our national team. The person in this role will play a critical part in helping the organization secure new foundation funding. A successful candidate will be detail-oriented, innovative, personable, and eager to work in a collaborative environment. In this role, the VISTA member will learn about the daily operations of a large, complex non-profit, reporting directly to the Senior Grant Writer. This is a unique opportunity to help build and manage new funder partnerships and establish important relationships both inside and outside the organization.

Specific duties will include helping to design the outreach and communication flow that ASAS uses to target, attract, and sustain support donors; developing a plan for ongoing engagement opportunities for donors, tracking and documenting successful initiatives that ASAS can use long-term; and examining the current model for foundation fundraising and helping refine it to ensure long-term organizational sustainability.

SPECIFIC RESPONSIBILITES:

The VISTA member will help develop and implement processes for securing new funding from foundations, develop a framework for personal relationship building and long-term stewardship of donors, and design a year-round calendar of engagement opportunities for potential and existing ASAS supporters.

APPLICANT REQUIREMENTS:

The successful candidate will be detail-oriented and an innovator with strong leadership, organizational, management and communication skills. The National Corporate Fundraising and External Relations VISTA should exemplify ASAS's core values: *entrepreneurial*, *proactive*, *transparent*, *collaborative*, *and accountable*.

- High school graduate or GED completion required.
- Ability to communicate effectively and demonstrate sensitivity to others.
- Familiarity and experience with diverse populations, culture competencies, and youth principles are strongly desired.
- · Candidates with experience writing and conducting online research are strongly encouraged to apply.
- Must clear FBI and BCI checks.
- Must meet <u>AmeriCorps' eligibility criteria</u>: "hold one of the following citizenship or legal residency statuses: US citizen, US National, Lawful Permanent Resident (i.e. Green Card status), and persons legally residing within a state."

BENEFITS:

VISTA members receive the following <u>benefits set by AmeriCorps</u>: a modest annual living allowance of about \$29,000, healthcare benefit, and childcare assistance, if eligible. After successful service year completion, the VISTA member also receives non-competitive eligibility for federal positions and a choice between a Segal



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Education Award (valued at approximately \$6,495) or a \$1,800 cash stipend. In addition, After-School All-Stars will also provide a \$100/month grocery stipend.

ASAS is an equal opportunity employer and candidates of diverse backgrounds are encouraged to apply.

HOW TO APPLY FOR THE ROLE:

Please submit an application through the AmeriCorps website; only applications submitted through this website will be considered. If you need assistance accessing the application, please email margarita@afterschoolallstars.org and include "National Fundraising VISTA I" in the subject line.

LEARN MORE ABOUT AFTER SCHOOL ALL-STARS:

To learn more about ASAS, please visit our website: www.afterschoolallstars.org